



Markets analysis and statistics

15th Baltic Electronic Communications and Postal Services
Regulators' meeting
23-24 August 2018

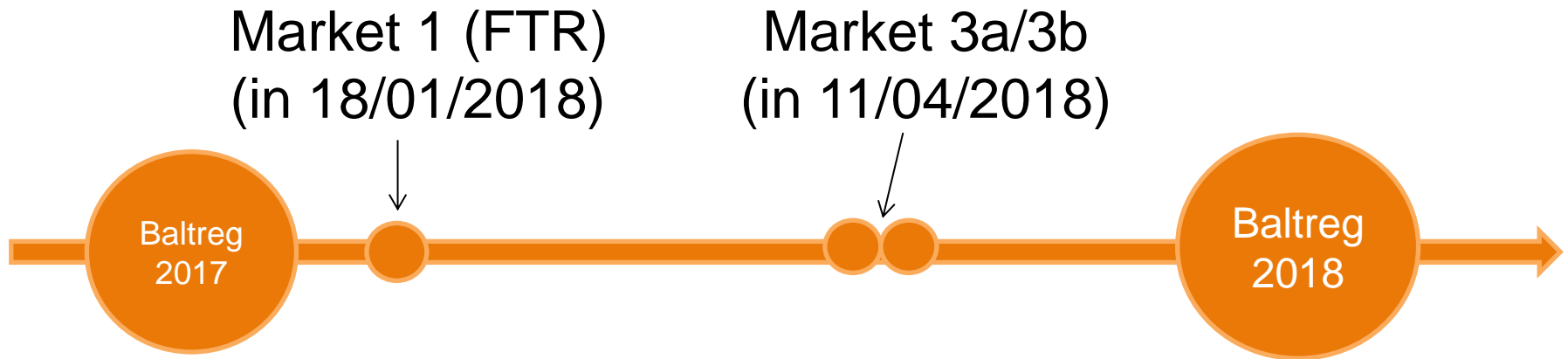
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Agenda



- Current situation
- Ongoing market analysis
- Statistics

What is new since Baltreg 2017?



3 market analysis have been launched

+

0 market analysis have been completed

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The same situation – 8 markets are regulated

Market 1 - FTR



- Current status – draft of report;
- Market definition – series of numbers:
3XXXXXXXX, 4XXXXXXXX, 5XXXXXXXX, 7XXXXXXXX
- SMP operators – 7
- Obligations:
 - ❑ To Telia Lietuva - Obligation to provide access, Non-discrimination, Transparency, Price control and cost accounting obligations
 - ❑ To others 6 – Obligation to provide access, Price control and cost accounting obligation
- **Possible problem** - price control – **BENCHMARKING**

Markets 3a/3b

local and central access



- Short delay – development of ISON (more in next presentation)
- Current status – gathering of information;
- Main issues:
 - What services we should regulate?
 - Potential geographical separation by municipalities
 - Cost accounting - FDC

What services should we regulate in Market 3a?



- „Main service“ of Market 3a – access to local loop is very unpopular;

	2016 I	2016 II	2016 III	2016 IV	2017 I	2017 II	2017 III	2017 IV	2018 I	2018 II
Access to local loop :	148	107	63	49	124	101	40	31	28	21
- to LLU	-	-	-	-	124	99	38	29	26	19
- to fiber	-	-	-	-	0	2	2	2	2	2
- to STP / UTP	-	-	-	-	0	0	0	0	0	0
SLU:	22	19	17	15	43	40	13	10	9	8

- „Vertically related service“ – access to ducts is purchased by almost every BB or PayTV services provider.

What service should we regulate in Market 3b?



➤ „Main service“ of Market 3b – central access was unpopular...

	2016 I	2016 II	2016 III	2016 IV	2017 I	2017 II	2017 III	2017 IV	2018 I	2018 II
Central access in total:	1 615	1 574	1 548	1 725	1 758	1 862	1 914	2 138	2 661	3 604
xDSL	-	-	-	-	1 351	1 327	1 207	1 223	1 172	1 143
FTTx	-	-	-	-	417	535	707	915	1 489	2 461

➤ ...but thanks God its popularity is growing fast now 😊

Potential geographical separation by municipalities



- Lithuania is divided into 60 municipalities
- We are going to check competition conditions in every municipality:
 - Duplication of networks
 - Market share of services providers

ISON will help us 😊

Cost accounting - FDC

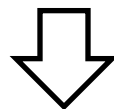


- We are going to use FDC instead of LRIC
- We aren't going to make an economic replicability test
- Why? Because FDC is quite good in this case
- **Forecast:** European commission won't like this idea 😞

RRT rights in obtaining information



- RRT ensures the confidentiality of information received under the conditions set out in the Law on Electronic Communications,
- According to the conditions of the Law confidential information shall not include:
 - ❑ general information about individual electronic communications markets,
 - ❑ data on the market share held by individual undertakings,
 - ❑ number of subscribers (including data on subscribers of specific types),
 - ❑ income (including data on income from specific activities),
 - ❑ the size of electronic communications or call traffic.



RRT have the right to publish this information

Periodicity

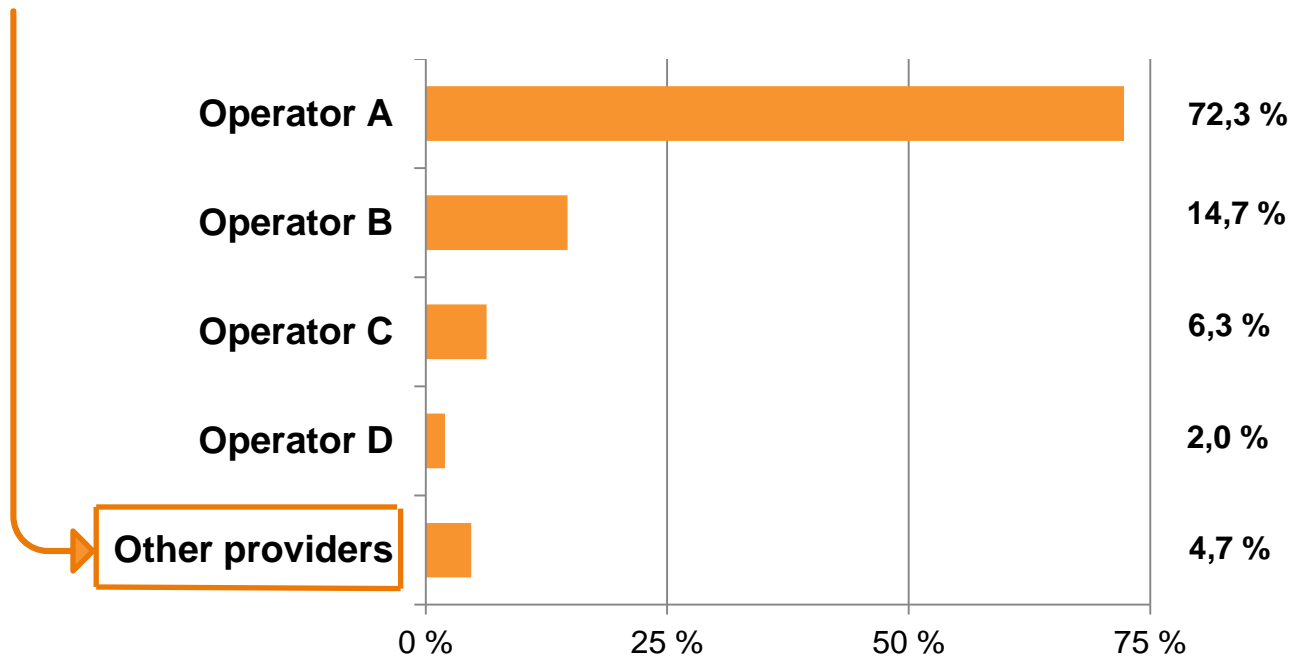


- RRT collects information from electronic service providers:
 - quarterly for quarter reports;
 - for market analysis;
 - for roaming data;
 - for specific justified goals in case of situation (e.g. ISON, EC questionnaires, etc.)

Publicity of information



- RRT shall not publish the company's data, in case the market share, occupied by the company during the reporting period was smaller than 2 per cent of the corresponding market;
- such data shall only fall into the summarized information.





THANK YOU FOR YOUR ATTENTION !!!